

CASE STUDY

Leading Private Equity Firm Cuts Time to Conduct Due Diligence on Companies by Half

Integrated Platform Helps to Quickly Process Large Amount of Open-Source Intelligence (OSINT) to Identify Relevant Risk Indicators

QUICK SUMMARY

Company:

- A Leading Private Equity Firm Based in North America

Requirements:

- Diligence on M&A-bound portfolio companies, to identify key risk areas
- Quick turn around time required considering urgency
- Conduct checks across 8 major risk categories

Outcome:

- 80% Reduction in Diligence Time
- Output delivered in SLA of 24 hours

Featured Products:

- RZOLUT Screening
- RZOLUT Diligence
- RZOLUT ContentStream
- RZOLUT Monitor

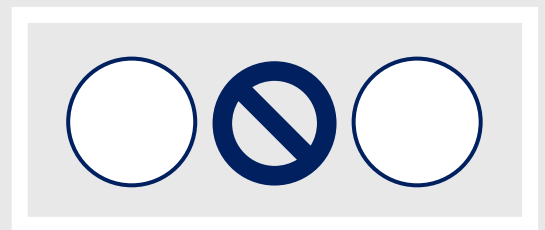
PROBLEM STATEMENT

Private Equity (PE) firm faced substantial challenges

Accurately identifying and assessing the risks associated with prospective investment decisions due to the inadequacy of risk markers in traditional research methodologies was proving to be a substantial challenge for the firm.

Potential Impact

- Inaccurate Risk Assessment
- Increased Uncertainty
- Competitive Disadvantage
- Reputation Risk



Despite the meticulous research methods employed by the PE firm, the absence of clear and discernible risk markers complicated the process of risk assessment. Traditional research approaches relied on historical data, financial metrics, and market trends to evaluate potential investment opportunities. However, these conventional methods failed to adequately capture emerging or nuanced risks that was significantly impacting investment outcomes.

The decision-making process of anchor investors was getting hindered by challenges in accurately identifying and assessing risks.

80% Reduction in Diligence Time with output delivered in SLA of 24 hours

The in-depth analysis conducted by the platform review entailed a comprehensive evaluation spanning eight critical risk categories, each meticulously examined to provide a thorough understanding. These categories encompassed a wide spectrum of considerations, including Reputation Management to gauge public perception, thorough examination of Social Media Presence, scrutiny of Litigation History for potential legal liabilities, adherence to Sanctions Compliance protocols, rigorous Watchlist Screening procedures, meticulous evaluation of Politically Exposed Persons (PEPs), ensuring Regulatory Adherence, and meticulous examination of Identity Verification Protocols, collectively ensuring a robust assessment of potential risks and vulnerabilities.

Setting new delivery SLAs and standards

The technology review, augmented by a domain review, synergized to provide a comprehensive analysis. Despite the complexity, the output was delivered within the 24-hour SLA, ensuring timely access to actionable insights.

How we do it

